

FOQUS FINANCE - LEASING

The Navision Add On Solution for the financial sector

E Foqus A/S has developed a line of business to the Navision platform that supports all the business processes within a Finance Company. Foqus Finance is fully integrated to Navision Attain including the finance module.

The Basic Idea

The basic idea is to manage contracts utilizing phases that reflect a typical finance project workflow and to build flexible - and customer specific - business logic into the Solution.

Quote

In this phase a quotation is made to existing or potential customers. The customer's profile is registered, financial calculations made, and the turn-key quote is sent to the customer.

Establishment

Once the customer signs the contract - or wants to utilize a granted Leasing frame - the phases are outlined and suppliers are invoiced. The invoices are registered and the confirmations of deliveries are mailed to the customers. A term of payment is automatically generated from Foqus Finance and the invoice is paid through the relevant bank.

Administration

The periodic leasing payments are automatically charged. In the leasing period the interest can be adjusted and reminders, respite, potential loss, comparison between the actual status of financial accounts and budget, and reporting to officials for taxation and the local FS Authorities can be performed.

Change

The customer's needs may change during a period of a valid contract. For instance, the customer wants to buy or sell an asset, change the fixed interest to variable or change the term. These adjustments are made

in this phase. The original contract is then transferred to 'Archives', while the renewed contract replaces the old original contract in 'Administration'.

Archives

Contracts are filed in 'Archives' when quoted and when established contracts are cancelled, rearranged from the 'Change' phase, or carried out in the phase of 'Administration'. By using the Archive function, complete contract documentation is ensured.

The ideal Contract management

The leasing solution enables a flexible 3 dimensional matrix of contract management. Contract types (1st. dimension) are defined separately. To each contract type are defined different tasks (2nd dimension) to be undertaken in each phase (3rd dimension). Hereby the flexible contract management reflects the natural business workflow.

Data security

E Foqus A/S uses the Navision standard that is based on

- The solid Navision database is known for its operational safety against errors, data loss and unauthorized access.
- The standard Navision Enterprise User Management facilities to design the right User Roles and Profiles.

Project Management

E Foqus has designed a vertical Project Management Methodology that supports implementation and deployment of Foqus Finance 100% in a safe and secure way.

Potential extension

E Foqus has developed a standard WEB front-end that makes you able to benefit from sharing processes with customers, vendors etc.

IN SHORT

Properties

- Complete integration to Navision
- Dynamic solution.
- Contract and task management.
- Integration to the bank.
- Reporting to official authorities of taxation and FS Authorities
- Document management
- Reminders
- Management Information System
- CRM

Advantages

- No redundant data
- Highly adaptable to individual companies and processes
- Easy and reliable exchange of data
- Data is merge into Word, Excel or Adobe documents
- Supports and ensures digital workflows
- Actual information
- Combination of information to target the base for a decision
- Module structure

Effect

- Valid data
- An updated solution
- Cutback resources
- Precise basis for decision-making process
- Visualization of the company
- Short pay-back

Contact

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